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NEWS

**PHILIPS SUPPLIER AWARD**

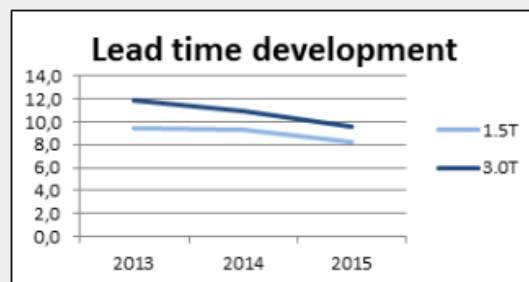
Gailing has been honored as one of the best service provider for installation service within Philips. Due to this success Gailing was part of a bigger competition. In september the Philips supplier award has been pretended. Gailing was one of the 5 nominees and in the end Gailing has been honored as the No. 2 in the world.

Following an extract from the laudation:  
Gailing as a high quality service provider works according to BIU MR and FDA quality requirements. The Gailing installers are preferred and certified for MR Ingenia installations worldwide. During 5 years they installed more than 1000 MR systems and accomplished significant contribution to reduced installation lead time. Gailing provides regularly suggestions on how to improve the MR system and the installation process.



**LEAD TIME REDUCTION PROJECT**

Due to the good cooperation between the Philips project managers and Gailing installers a big step forward has been made. The goal of reducing the lead time about 2 days is not reached yet, but from a global perspective 1,5 days have already been saved during the last year.



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## 1000th INGENIA INSTALLATION OF GAILING

Gailing performed the 1000th Ingenia installation in the world. This happened in Valetta, Malta. The MR has been baptized "Salvina" by the management team of the hospital.

It was a great event for Philips, the customer, local publicity and especially Gailing. This installation was also the kick-off for the 5 days lead time installation process.

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## WORLDS FIRST PRODUCTION STANDARD ATLANTIC MACHINE

As part of the Atlantic project Gailing installed their first Atlantic system at MDA Houston. The Atlantic system, to consist of an Ingenia MRT and the linear accelerator from ELEKTA. The installation took about 56 days. This combination connects the scanning and the therapy process. The next installation in Utrecht will start soon.

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